



# Spigraph



## BIOMNIS OPTIMIZES MANAGEMENT OF ITS SCANNERS



### CONTEXT



Biomnis owns some forty or so scanners throughout France and abroad. Biomnis processes tens of thousands of documents per day using scanners of varying degrees of productivity. Until now, each entity in the Group managed the selection and maintenance of its scanners. Centralizing management of these various scanners had become essential.

### FULFILMENT



Spigraph took charge of the maintenance of all hardware, regardless of the scanner model, in all the Group's subsidiaries and in all territories.

Setting up of preventive maintenance to optimize scanners and production. Support in the optimization of installed machines according to the scalable needs of each entity in the Group.

Steady renewal of obsolete scanners by higher performance machines that read barcodes.



“One single service provider to manage a heterogeneous set of scanners has considerably simplified management of our hardware.”

**John Wilson,**

non-production purchasing manager, Biomnis

### BENEFITS



- Improved visibility
- Better cost control
- Optimized machine availability
- Reduced malfunctions



# Spigraph

**By centralizing purchases and tasking Spigraph with the maintenance of all its scanners, the Biomnis group has optimized the management and visibility of its installations.**

Established in 1897, Biomnis, formerly Laboratoire Marcel Mérieux et Claude Lévy, meets the requirements of independent laboratories but also hospitals and clinics in all medical biology disciplines: molecular diagnoses, assisted reproductive technology, specialized biochemistry, etc. The Group's expertise supports laboratories via its two multidisciplinary platforms in Paris and Lyon. It also operates in other sites in Bordeaux and Dublin and has its own integrated logistics subsidiary, TSE Express Médical, which collects and forwards more than 5 million samples per year.

*“On average, we process between 15,000 and 40,000 tests per day,” explains John Wilson, in charge of non-production purchasing at Biomnis, «i.e. representing as many patient files and prescriptions that need to be scanned and recorded in our DMS (document management system). Our two sites in Paris and Lyon are equipped with industrial scanners, but we also have several office scanners in our subsidiaries to scan files. In all, we own some forty or so scanners.”*

## CENTRALIZING TO RATIONALIZE

As purchases were not centralized, each

subsidiary made its own choices concerning scanners and maintenance. Ten months ago, Biomnis decided to rationalize its approach and set out to find a service provider capable of streamlining management of the group's scanners. *“The aim,”* explains John Wilson *“was to find a service provider who did not force us to renew our machines in order to take charge of maintenance but, to the contrary, would be capable of taking charge of a wide variety of different scanners throughout the territory covered by the Group.”*

Biomnis finally opted for Spigraph. Initially, the mission was limited to interventions following malfunctions. But very soon, Biomnis decided to extend its contract to preventive maintenance in order to anticipate malfunctions linked to wear or intensive use of machines.

## IMPROVED VISIBILITY AND MACHINE MANAGEMENT

In addition, the Centre de Biologie Médicale CBM 69, a subsidiary of the Biomnis group, started a vast programme to renew its scanners in compliance with new regulations concerning the digitization of prescriptions.

Two compact, but very productive office scanner models were installed: a 20-page / min scanner offering a potential of 2,000 digitisations / day allowing instant scanning of original prescriptions for immediate return to the patient, and a 60 pages/min scanner with capacity of 6,000 digitisations/day which meets the specific needs of a large number of

documents.

Christine Lenzi, in charge of invoicing at CBM69, is satisfied with this choice for various reasons: *“Simple use, reliability and ergonomics make these machines discreet and efficient in order to satisfy our needs both in terms of digitisation and reproduction quality demanded by the SESAM-Vitale norm.”*

Very satisfied by the options taken by the Group in terms of procurement management, John Wilson believes that this centralization gives visibility to machine installations and their maintenance. *“We are more reactive if a problem arises, we have a better vision of the state of our installed machines and, in the long term, through preventive maintenance, we will improve management further,”* concludes the non-production purchasing manager at Biomnis.

## ABOUT BIOMNIS

The French leader in the specialized medical biology sector, Biomnis makes around 240 million euros in consolidated turnover and operates a dozen laboratories in France and Europe. The Group has a payroll of more than 1,600 staff and offers a very wide range of tests. These include specialized tests for which it has all the necessary authorizations. A leading player in Ireland, Biomnis continues its international development. This strategy is based on very high level technical expertise

and mastery of peripheral functions that improve service quality such as logistics through its subsidiary, TSE Express Médical, or IT through its Openlab subsidiary.

[www.biomnis.com](http://www.biomnis.com)